

MANAGEMENT QUALIFICATIONS

MS. SHAWN SHEARER, FOUNDER & VICE PRESIDENT BUSINESS DEVELOPMENT. Responsible for organizational development, client requirements definition, business planning, high-end design; oversees project development operations; provides executive consulting services. Shawn led the design and implementation of Construction Punch prototype on a \$200 million new construction project for McKissack / Turner Construction. Shawn's previous achievements include: led high-end design, development and implementation of Stadium Punch that supported more than \$700 million in construction projects, including the new Cleveland Browns stadium, new Pittsburgh Steelers stadium (*Heinz Field*) and Toyota Center multipurpose sports arena (*Houston Rockets*). Shawn provided executive business development services to dozens of entrepreneurs, software consulting companies and nonprofit organizations, including International Communications Association (real estate development project); RK Group (*Wall Street IT consulting firm*); and New Heritage Theatre Group (*web enterprise development*). Shawn previously built a non-profit multimillion dollar Community Development Corporation from scratch, serving eight years as its executive director. Oversaw planning, finance, property acquisitions, construction management, property management and fiscal management divisions. Raised and administered millions of dollars in equity investment, commercial loans, public loans and grants; acquired, developed and managed 60 residential and commercial scattered site properties. Engaged dozens of contractors. Initiated strategic business alliances. Created and provided hundreds of viable jobs and training opportunities. Developed job costing application that tracked project development phases. Shawn participated on various community economic development task forces and committees on a local, state and national scale. Attended SUNY at Plattsburgh. Certified by the National Development Council, Economic Development Finance Professional; Albert Merrill, Computer Programming; and New York Printing Institute, Typography.

JOEL PRUZANSKY, CHIEF FINANCIAL OFFICER. Joel leads the finance committee. He is owner and executive of Pruzansky Associates an insurance brokerage company, based out of New Jersey that has successfully been in business for more than thirty years.

THOMAS M. JOHNSON, ACTING CEO & VP PRODUCT MARKET DEVELOPMENT. Thomas is responsible for product market development strategies for Global BMC. He has more than 18 years leadership experience in the construction industry specializing in environmental hazard reduction. This includes: founder and owner of TMJ Abatement / Applicators, a lead abatement trade contracting firm. Vice President and co-owner of Encap Systems Corporation, a manufacturer of lead based paint encapsulation systems for nine years, where he helped develop and market one of the leading lead based paint encapsulant products in today's global market. He was the Co-owner and Director of Operations for IRF Environmental Laboratory, a company specializing in x-ray fluorescence lead analysis. Employed by Monsanto Research Institute at Mound Laboratories, for the Department of Defense in the Nuclear Engineering department, for 25 years, where he authored and co-authored several technical papers in the nuclear weapons field. Served on several committee organizations including, The American Society of Testing and Materials (*ASTM*) to develop standards for the lead based paint encapsulation industry. The National Institute of Building Science (*NIBS*), to develop regulations and specifications for the Federal Lead Hazard Reduction Act, known

as "Title X"; The Ohio Lead Advisory Committee, commissioned by the state senate to develop Ohio's laws for lead hazard reduction. Served as Vice President and Director of The National Alliance of Encapsulation Technology (NAET), a national organization of encapsulation product manufacturers.

FABIAN BEDNE, DIRECTOR CONSTRUCTION PUNCH. Responsible for Quality Control of design and implementation of Construction Punch. Fabian has more than 20 years experiences in architecture, construction management and project development. Developed and prepared preliminary residential designs, site plans and presentation drawings, construction documents, and construction observation for developers and homeowners. Developed and implemented programs involving all phases of construction. Previously worked with Hart Freeland Roberts Architects as Project Designer / Project Manager / Project Coordinator for the Howard Office Building (*a 30M combined remodeling, new construction*), Metro Office Building, Fire Department Headquarters, Glenview Elementary School, Lake County Elementary and Middle Schools, and John F. Kennedy Middle School. Prepared construction documents for a variety of projects, including Healthcare, Education, Recreation and Commercial. Responsible for rehab design, specification writing, construction management and supervision, and management of subcontractors, materials and personnel. Prepared construction documents for a variety of projects, using different types of media for different audiences. Prepared computerized 3D models, renderings, and fly-by for a variety of projects. Trained management / staff in 3D computer software. Provided computerized drafting services for a variety of buildings including commercial, residential, and retail. Developed specifications for new computer and software acquisition. Trained management / staff in computer use and software. Supervised maintenance of entire computer system. Developed construction documents for storage facilities & penitentiaries applying State regulations and codes. Expert with AutoCAD Corel Draw, Revit Word and Excel, Sketchup Photography, 3D Studio Fluent in Spanish and English. Award winner, Urban House Competition. Received Masters in Architecture, University of Buenos Aires. Community service includes: Davidson County Board of Zoning Appeals, *Board Member*; The Housing Fund, *Board Member*, Homeownership committee; Habitat for Humanity; A.I.A. Associate Architect 1 (*previous chair*) AIA Membership Committee; YMCA Hispanic Achievers Program (*Mentor of the Engineering Cluster and member of the Steering Committee*).

PAUL CROUSHORE, GENERAL COUNSEL. Admitted to U.S. Supreme Court, Tax Court, Court of Federal Claims, Court of International Trade, 5th, 6th, & 9th Appellate Circuits; Ohio, Indiana, & Kentucky state courts, pro hac vice in West Virginia. Master of Laws (LL.M.) in Business & Taxation: 1994, Capital University Law & Graduate Center, Columbus, Ohio. Founding Treasurer, Judge Robert M. Duncan Inn, American Inns of Court. Reviewer, Volunteer Income Tax Assistance / Tax Counseling for Elderly. Member, Bankruptcy Court Committee of Columbus Bar Association and Capital Tax Club of Columbus. Juris Doctor (J.D.): 1991, Capital University Law School, Columbus, Ohio. Night student. Order of the Curia scholastic honorary society. Top 1% on the Multistate Bar Exam in real property; top 10% in contracts, criminal law & torts. President, Student Trial Lawyers' Association. Bachelor of Business Administration (B.B.A.) in Economics, Finance, Management, Pre-Law & General Business: 1987, Ohio University, Athens, Ohio.

REUBEN LEE GORDON, DIRECTOR PUBLIC RELATIONS. Lee handles public relations matters and is writer / editor for Global BMC official, technical and marketing material. He has 25 years experience as a Journalist, Independent Marketing Contractor, and Marketing Communications

Specialist. His previous work experience includes: Director Public Relations, Full Circle Flexible Software Systems, Inc. Public Relations Specialist for comptroller of New York City. Sales of residential real estate. Public Relations Manager for Molly Maid (the world's largest residential cleaning service). Public relations, marketing and advertising support to over 200 franchise owners; managed media requests; planned and executed standardized and customized media releases, media kits and franchise-wide publications; redesign and presentation of public relations training sessions to new franchise owners. He pioneered franchise system advertising program with leading national newspaper chain; coordinated all elements and functions of national, regional and local cross promotion opportunities through inquiry, approval process, negotiations, creative input, publicity, program structure and franchise owner commitments. Evaluated and researched potential marketing opportunities. Co-facilitated national convention workshops; handled client and public relations inquiries; garnered media exposure. Reuben majored in Business Administration, Washtenaw Community College, was American Business Institute Graduate Valedictorian and earned Journalism Certification from Trans-Urban News.